

Harvest Heroes Initiative

Prepared by: N. Pavlov & A. Hayrulov



Supporting Local Farmers in Ardino: A Social Enterprise Idea

Ol Overview

02 Services

03 Social Impact



- Harvest Heroes Initiative

Table of

Contents

04 Business Model

05 Success Factors

act **06** Additional



Overview

Concept: Create a social enterprise that connects local Ardino farmers with consumers, offering fresh, highquality produce and promoting sustainable agricultural practices.





What's Our Next Move?

Bringing farmers to cultivate new opportunities.



Linking The Farmers Being a farmer is not just a job. Farmer is the heart of human life.





Many farmers quit their job. Now we're running out of farmers caused by misperception of being a farmer.



Digital Connectivity: A Game-Changer!



of smallholders farmer in Ardino have access to the WIFI. Internet connectivity transforms the fortunes of smallholder farmers, opening doors to a wealth of opportunities and securing their farming futures.



Services

- Online and/or mobile farmers market platform
- Value-added products
- Educational workshops
- Community Supported Agriculture (CSA) program





Social Impact

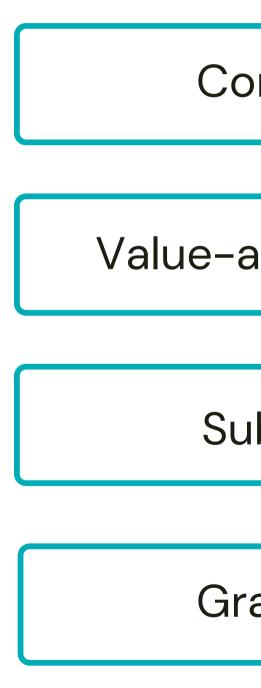
- Increased income for farmers: Provides a fair and reliable market for their produce.
- Promotes sustainable agriculture: Encourages farmers to adopt environmentally friendly practices.
- Improved access to fresh, local food: Ensures consumers have access to high-quality, seasonal produce.
- Community development: Strengthens the local food system and fosters connections between farmers and consumers.





Business Model





Commission fees

Value-added product sales

Subscription fees

Grants and donations



Success Factors

Building strong relationships: Develop trust and collaboration with local farmers.

Marketing and outreach: Create awareness about the platform and the benefits of buying local.

Delivery logistics: Ensure efficient and reliable pick-up and delivery options. AND **Product quality:** Maintain high standards for the freshness and quality of produce.

– Harvest Heroes Initiative

Additional Considerations



Partnering 01

02

03

Food safety and storage: Ensure proper handling and storage of produce to maintain quality.

Technology and training: Provide training for farmers on using the online platform if needed.

with local businesses: Collaborate with restaurants or shops to sell local produce.



In conclusion

By implementing this social enterprise model, you can create a sustainable system that supports local farmers in Ardino, promotes healthy eating habits, and strengthens the community and food system. Remember, conducting further research on local needs, existing initiatives, and potential funding sources will be crucial for refining your plan and ensuring its success.



Thank you for the attention!